





Our management team collectively holds more than 90 years of experience in the timber and wood industry. Professionalism, competence and experience are part of our business heritage, and run through the DNA of Corà Timber Industries.

As an organization, our recurrent theme is profound respect for and return to fundamentals - this leitmotif naturally leads us to the historic activity of woodworking, the timber industry and the most precious of raw materials - European hardwood.

Corà Timber Industries is a company which places people and relationships at the very center of its corporate culture and operations. Dedication and professionalism are our hallmarks, which we offer in the course of service to our clients.

Three companies, one identity and a singular philosophy. An international footprint which has developed over time, with a precise set of objectives: offer service and a range of products, and function as world citizens, prepared to assist our clients when they need us.

Corà Timber Industries retains 100% ownership of its subsidiaries Lipa and Corà Hardwood Company. This hierarchical structure represents a competitive advantage, and demonstrates a mindset and methodology of industry typically Italian: values of the parent entity, fused into and delegated to the respective subsidiary entities, which operating independently, embody and express the values of professionalism, reliability and dynamic flexibility.

# OUR VALUES

Awareness, safety, team work, support.

Attention to environmental concerns, expert knowledge of production processes, systemic logistics capable of direct access to any market in the world and a commercial and sales network which offers consultation, support and assistance to our partners and clients. Three milestones which represent the fruit of acquired experience and which make the name Corà Timber Industries synonymous with professionalism, quality and confidence.

The mission of Corà Timber Industries includes three important components:

- Safeguarding forestry resources, respecting norms and regulations, supporting harvesters and processors who abide by the law, and promoting products which are Forestry Stewardship Council (FSC) certified;
- Valuing credibility and professionalism as part of our company's legacy and as part of the character of each of our collaborators;
- Offering to our international clientele a selection of reliable, quality products, together with high value added services.
  Functioning as a true partner to our clients in a rapidly evolving and changing global marketplace.











### THEGROUP

Expert companies dedicated to providing timber industry products and services.

Corà Timber Industries was founded 30 October 2015, and carries forward the legacy of its predecessor, Corà Domenico & Figli, preserving a bond of closeness with clients and striving to understanding their needs. The Corà Group of companies has one sawmill as its driving force - Lipa - with longstanding operations in its territory. In 2015/2016, one subsidiary commercial trading company - Corà Hardwood Company, located in Zagreb, Croatia, was added to the Group.

Three companies, operating under one parent entity, sharing one identity and persuing a singular, common mission and philosophy.

### OUR BRANDS

Italy based management, international production and the best European hardwood.

Our logo is offered as a symbol and recognized throughout the world as a direct conceptual link to the timber and forestry industries. Green spaces, forests, trees, and leaves are all images which immediately transport us, to the unconfined natural places where the long process of woodworking begins. These natural environments are blended into our logo's graphic design, symbolized by two leaves, which also represent Lipa and Corà Hardwood - the two historic lumber production companies which together form the beating heart of the Corà Group of companies.

### Lipa

Corà Timber industries



Lipa was formed in 2000 in Omarska, Bosnia, at a time when the regions of Bosnia and Herzegovina were still subject to the multinational peacekeeping efforts of the NATO-led Stabilization Force (SFOR).

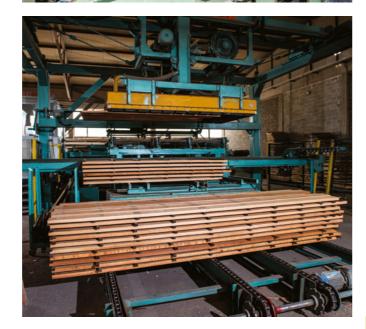
Beech lumber from Banja Luka, Bosnia is prized throughout the world for its clear consistent color - lacking in any "red heart" or center - and for its particularly stable fiber.

High quality Slavonian oak is also in strong supply, coming from the nearby Balkans region. Suppliers are chosen in accordance with rigid criteria regarding their reliability and trustworthiness - guaranteeing the highest level of conformity with industry regulations, and in furtherance of Lipa's commitment to sustainable forestry.

Respect and care for the environment, the responsibility of processing raw materials in accordance with quality standards, and knowledge obtained through years of experience are the elements which enable Lipa to compete and thrive in the internal and external markets







### Hardwood

Corà Timber industries



Established in 2015 in Zagreb, Croatia, Corà Hardwood Company operates in the whole Balkans territory, a geographic area that distinguish itself for the presence of monumental hardwood forests.

It was founded, specifically to value the precious network of partnerships, personal and commercial relations with the aim to complete the products range and offer all-round service.

Corà Hardwood is specialized in the sale of unedged Oak and Beech, air and kiln dried, in different qualities, but also commits to implement the products range in the market offering Croatian Ash and Basswood.

The strong and rooted presence in the territory allows Corà Hardwood to react in a dynamic and flexible way to the needs of the worldwide clientele.



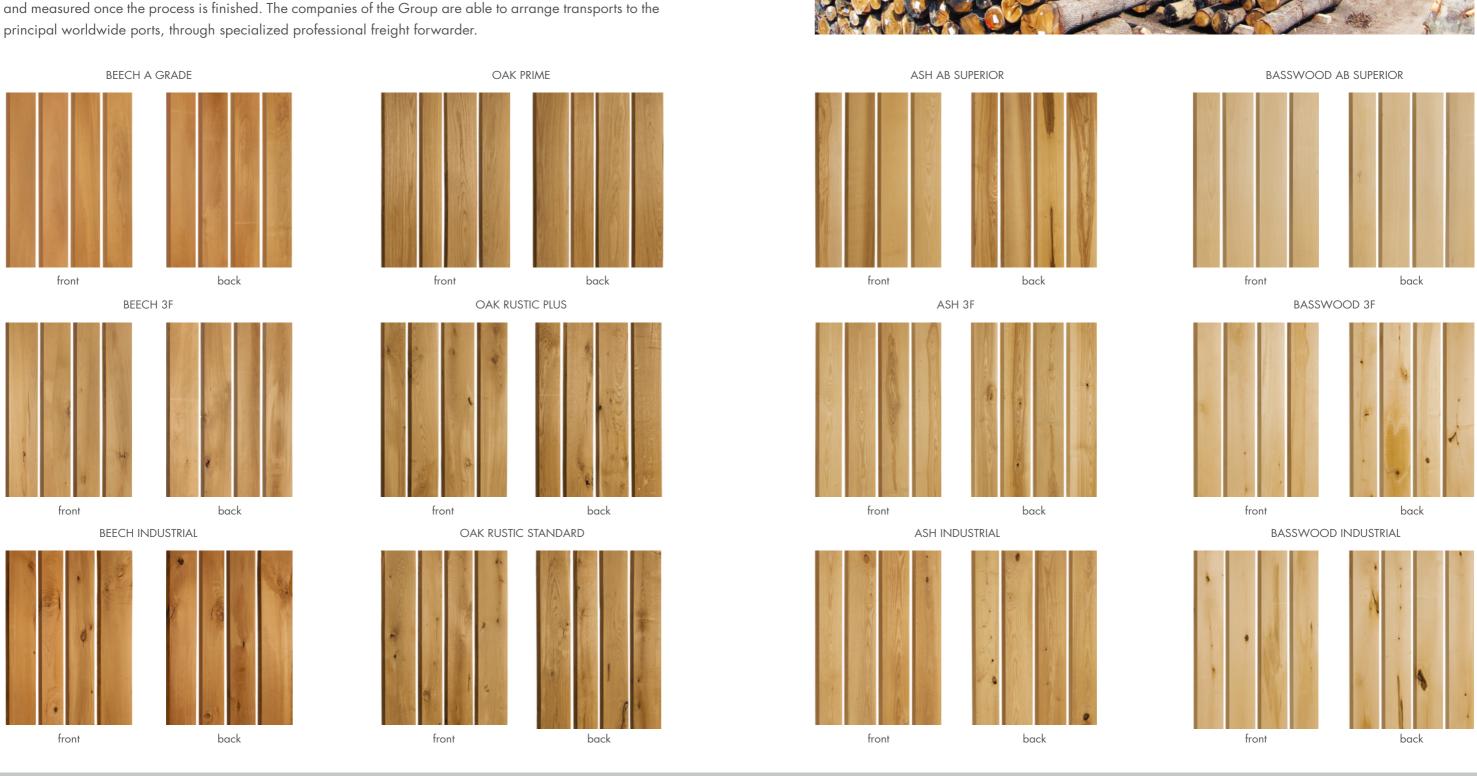




### THE PRODUCTS

European hardwood, serving international demand.

The products range offered in several markets from the companies of the Group Corà Timber Industries, are in compliance with the highest international technical and qualitative standards. The kiln dried product is strictly controlled and protected during the entire natural seasoning and artificial kiln drying cycle, selected and measured once the process is finished. The companies of the Group are able to arrange transports to the principal worldwide ports, through specialized professional freight forwarder.



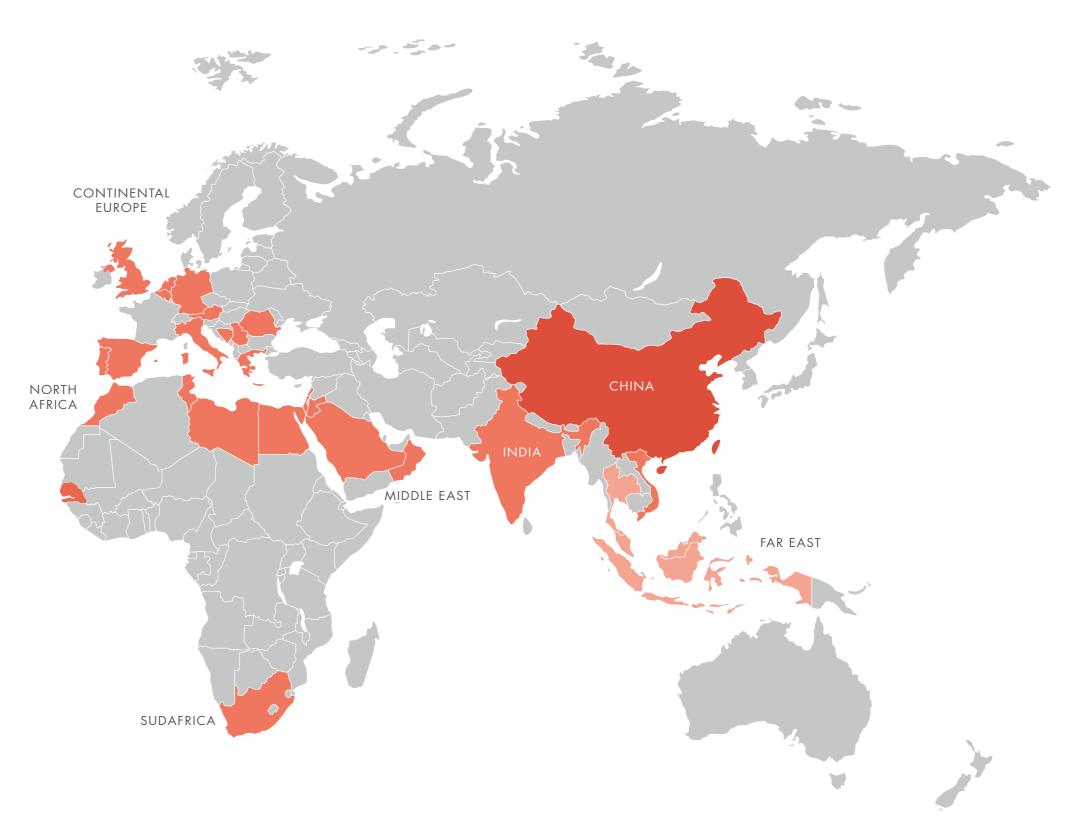
# OUR MARKETS

Italian management, world service.

The Cora Group of companies has operations and affiliates all over the Eastern Hemisphere. We are constantly searching for new resources and markets, as our planned expansion continues.

Corà Timber Industries establishes commercial operations in each area or territory on the basis of its local human resources, their relative knowledge, the diversity provided by the addition of the market, and the potential importance of the market's various regions. Operations are established through one of the following models:

- Full in-country office
- In country partnership with a brokerage agency based in the territory
- By contract with local sales agent





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